CARGO MANAGEMENT REPORT For HAWAII & GUAM CARRIER CONTAINER SHARES (FEU) Date: 11/28/2003

01 October 2002 - 28 November 2003

					Lifted	Booked	New		
RI	ROUTE NAME		DIRECTION	SCAC	GS	GS	GS	Total	PERCENT
3		US WEST COAST-HAWAII	EXPORT	HRZD	1824.0	18.0	23.5	1865.5	39 %
				MATS	2797.0	78.5	2.5	2878.0	61 %
								4743.5	
54		US WEST COAST-GUAM	EXPORT	HRZD	1426.0	14.0	18.5	1458.5	34 %
				MATS	2745.5	109.0	16.0	2870.5	66 %
								4329.0	

CARGO MANAGEMENT REPORT For HAWAII & GUAM CARRIER BREAKBULK SHARES (MsT) Date: 11/28/2003

01 October 2002 - 28 November 2003

RI 03	ROUTE NAME US WEST COAST-HAWAII	SCAC MATS	Lifted GS 14615.0	Booked GS 3412.0	New GS 69.0	Total 1 18096.0 18096.0	PERCENT 100 %
54	US WEST COAST-GUAM	MATS	3869.0	1354.0	88.0	5311.0 5311.0	100 %

Notes:

- Notes:
 1. Container only. Commercial container bookings only.
 2. Lifted includes containers with sail date reported in WPS, CSS or via EDI 315 transaction.
 3. Booked includes containers booked by IBS or eSS which have not yet been reported as lifted. New bookings are excluded.
 4. New bookings are bookings completed with the previous 7 days
 5. Minor routes with no route index assigned are excluded.

- 6. SCR Specialized Customer Requirements cargo.

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